**Annex A**

**Call For Proposals (CFP) Template for Implementing Partners**

**(For Civil Society Organizations- CSOs)**

**Section 1**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

1. **CFP Letter for Implementing Partners**

UN Women plans to engage an Implementing Partner as defined in accordance with these documents. UN Women now invites sealed proposals from qualified proponents to provide the requirements as defined in the UN Women Terms of Reference.

Proposals must be received by UN Women at [CFPnigeria@unwomen.org](mailto:CFPnigeria@unwomen.org)not later than (time) \_\_\_\_5.00PM GMT\_\_\_\_ on (date) \_\_\_\_24 January 2023\_\_\_\_\_\_.

**The budget range for this proposal should not exceed N 11,074,50**

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| **This UN Women Call For Proposals consists of two sections:** | **Documents to be completed by proponents and returned as part of their proposal (mandatory)** |
| **Section 1**   1. CFP Letter for Implementing Partners 2. Proposal Datasheet for Implementing Partners 3. UN Women Terms of Reference 4. Acceptance of the terms and conditions outlined in the template Partner Agreement 5. **Annex A-1** Mandatory Requirements/Pre-Qualification   Criteria and Contractual Aspects | **Annex A-1** Mandatory Requirements/Pre-Qualification  Criteria and Contractual Aspects |
| **Section 2**   1. Instructions to Proponents, which includes the following:   **Annex A-2** Technical Proposal Submission Form  **Annex A-3** Financial Proposal Submission Form  **Annex A-4** Format of Resume for Proposed Personnel  **Annex A-5** Capacity Assessment Minimum Documents  **Annex A-6** UN Women template Partner Agreement **[UN Women to attach most up to date version]**  **Annex A-7** UN Women Anti-Fraud Policy **[UN Women to attach most up to date version]** | **Annex A-2** Technical Proposal Submission Form  **Annex A-3** Financial Proposal Submission Form  **Annex A-4** Format of Resume for Proposed Personnel  **Annex A-5** Capacity Assessment Minimum Documents |

Interested proponents may obtain further information by contacting this email address: **chukwuemeka.onyimadu@unwomen.org**

1. **Proposal Datasheet for Implementing Partners**

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| --- | --- | --- | --- |
| **Program/Project:** | | **Requests for clarifications due:** | |
| **Women’s Economic Empowerment Through Affirmative Procurement Reform in Nigeria** | | **Date: 13th January 2023** | **Time:5.00pm** |
| **Programme Officer’s name: Chukwuemeka Onyimadu** | | **chukwuemeka.onyimadu@unwomen.org** | |
| **Email: Chukwuemeka.onyimadu@unwomen.org** | |  | |
| **Telephone number: +23408179911078** | |  |  |
|  | | **Proposal due:** | |
| **Issue date:10th January 2023** | | **Date:24th January 2023** | **Time:5.00pm** |
|  | |  | |
|  |  | **Planned award date:** | **31st January 2023** |
|  |  | **Planned contract start-date/delivery date (on or before):** | **31th January 2023 to 14th March 2023** |
|  |  |
| **Contact:** |  |

1. **UN Women Terms of Reference**

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| 1. **Introduction**     1. **Background/context for required services/results**   UN Women, grounded in the vision of equality enshrined in the Charter of the United Nations, works for the elimination of discrimination against women and girls; the empowerment of women; and the achievement of equality between women and men as partners and beneficiaries of development, human rights, humanitarian action and peace and security. UN Women has a universal mandate that encompasses a normative, operational/programmatic and coordination role, all of which are closely linked with its unique structure. At the core of its mandate, UN women plays a leading role in supporting governments in delivering on their gender equality and empowerment of women (GEEW) commitments in the SDGs.  As part of its effort to promote women’s economic empowerment, UN Women Nigeria Country Office, in collaboration with the African Development Bank’s (AfDB), is implementing a project on supporting enhanced opportunities for women-led businesses in Nigeria to participate in public and private procurement. The project focuses on advancing gender-responsive procurement processes in Kaduna and Lagos as targeted States.  In Nigeria, Women-owned/led businesses are a growing share of all enterprises in the country. Studies indicate that up to 41% of formal firms in Nigeria report women ownership participation. Public procurement represents an attractive market for women entrepreneurs since it accounts for 15% to 30% of GDP and creates market opportunities that have long been recognized as an engine for growth for small and medium enterprises. Yet women-owned small and medium enterprises (WSME) are severely underrepresented as suppliers, securing only an estimated 1% of procurement contracts.  Women entrepreneurs face significant structural barriers, which limit their growth and development. Common barriers that limit women led businesses include.   1. Their overrepresentation in the informal sector, which excludes them from the participation threshold outlined in the Public Procurement Act. The Act requires businesses, which seek to supply public goods and services to be formally registered. Since most women-led businesses are unregistered and function within the informal economy, they are automatically excluded. Also, there are other requirements relating to tax and annual turnover which the majority of women entrepreneurs do not meet either. 2. For women-led businesses in the formal sector, participation is still limited due to factors such as high pre-qualification costs and inability to secure pre-financing commitments from financial institutions. 3. Women led businesses associate government procurement with cumbersome, time consuming, and complex processes and therefore are not interested in engaging with the Government. 4. Many women access information about procurement opportunities through men (male colleagues, relatives, and staff). This points to limited procurement information, but also to insufficient mentoring and networking relationships among women led businesses. 5. Awareness and understanding of the various steps in the public procurement process is low among women-led businesses. There is confusion as to how the process works with respect to stakeholder roles and responsibilities. 6. Women who engage with the public procurement process are sometimes vulnerable to sexual harassment and gender-based violence. This situation is exacerbated by the absence of a grievance redress mechanism within the government procurement space, as well as the lack of gender indicators in the annual procurement audits conducted by the Bureau for Public Procurement (BPP). 7. Long delays in payments from public sector institutions, which only firms of a larger size can afford, is also a reason identified by women to not do businesses with the public sector.   To address the structural barriers faced by women in business, a comprehensive and sustained engagement both on the supply and demand side is required. Hence, the project supports reform and institutional strengthening to improve women led businesses access to public procurement and the development of gender responsive procurement initiatives as part of the COVID-19 response strategies, as well as capacity building of selected women entrepreneurs in the targeted states.   * 1. **General overview of services required/results**   UN Women seeks the services of an NGO Partner to conduct a mapping and capacity assessment of women-owned businesses in Kaduna and Lagos States. The partner will document active women-led organizations, identify their capacity gaps/needs and challenges in the cause of business operations, and provide key recommendations including, but not limited to capacity building needs, resources mobilization and partnership strategies and opportunities towards building leadership and promoting their participation in gender-responsive procurement processes in Kaduna and Lagos States. The mapping will also identify the main capacity gaps as a result of the COVID 19 pandemic, as well as opportunities for entering new sectors for women owned businesses. The partner will also prepare a comprehensive report that will meet the standards and expectations of UN Women in terms of structure and content. The NGO shall work collaboratively with the Deputy Country Representative and the Women Economic Empowerment Team of the UN Women Nigeria Country Office during the implementation of the proposed interventions.  **Usage of findings**:   * The report will be used by UN Women to develop a capacity-building programme for the Women-led and youth owned MSMEs. * Enhance Women Owned Business’s participation in gender responsive procurement.   **Methodology**  The partner will develop a detailed methodology to guide the mapping and assessment exercise.  Report should:   * Contain an executive summary (mandatory) * Be analytical (both quantitative and qualitative) * Be structured around the key issues/entry points highlighted above and related findings * Include identified capacity gaps, training needs and strategy to close available capacity gaps |
| 1. **Description of required services/results**   Under this Call for Proposal (CFP) to engage an Implementing Partner (IP), a qualified national Non-Governmental Organisation will be recruited to implement the mapping and capacity needs assessment of selected Women Owned Businesses in Lagos and Kaduna States. The IP should possess demonstrated capacity to deliver on the components/outputs outlined below:   |  |  | | --- | --- | | **#** | Deliverables | | **1** | Submit an inception report with clearly designed and detailed mapping methodology and data collection tools for conducting the capacity needs assessment and mapping exercise | | **2** | Develop a digital database of women owned businesses and MSMEs in Lagos and Kaduna State, using formal government sources and known business networks and associations, as sources of information. | | **3** | Conduct a mapping and assessment of capacities of selected women owned businesses and MSMEs in Lagos and Kaduna States. Using clearly defined criteria (established in collaboration with UN Women), collate, and analyze data from Lagos and Kaduna States according to most active, years of existence, technical capacity, resources including financial strength, geographical spread, number of employees, turnover, experience in public and private procurements, etc. | | **4** | Document 450 active women-led organizations in Lagos and Kaduna identified from the mapping exercise, identify their capacity gaps/needs and challenges in the cause of business operations and access to procurement opportunities. | | **5** | Provide key recommendations including but not limited to capacity building needs and promoting their participation in gender responsive procurement in respective states. | | **6** | Conduct a workshop with relevant stakeholders, including key government institutions, women owned MSMEs to review and validate findings from the two reports   1. Report on the Mapping and Assessment of Women Owned Businesses in Lagos and Kaduna State 2. Report on the conducted Mapping and Assessment of the capacities for 450 selected Women Owned Businesses in Lagos and Kaduna States | | **7** | Develop and submit a final report on the capacity needs of the targeted Women Owned Businesses with actionable recommendations to UN Women to support capacity strengthening to enhance access to procurement opportunities. | | **8** | Develop a PowerPoint presentation on the overall report focusing on findings and recommendations. | |
| 1. **Timeframe: Start date and end date for completion of required services/results**   **The duration of the activity is for 30 working days starting from 31st January 2023 to 14th March 2023.** |
| 1. **Competencies: [Please elaborate]**    1. Technical/functional competencies required   **Reputation of Organisation and Staff**   1. Documented successful track record (for newly formed organizations, the personnel to be assigned to the UN Women project should have a proven track record of 5 years in the subject field); 2. A proven commitment to results (able to provide records of successful projects);   **General Organizational Capability:**   1. Excellent methods for content analysis of large bodies of qualitative and quantitative information. 2. Demonstrates outstanding skilled knowledge of qualitative and quantitative data analysis methods. 3. Demonstrates excellent ability to prioritize and focus research questions to produce relevant and useful recommendations. 4. Objectivity and ability to analyze large datasets in short period. 5. Excellent knowledge and technical skills on community engagement approaches 6. Excellent written and verbal communication skills, particularly to summarize complex findings and convey complex achievements in clear results language. 7. Strong skills in data presentation.   **Organizational expertise in specified programme Area:**   1. Evidence that the organization has previous experience and expertise of successfully managing projects of the same nature, related to mapping and capacity assessments of women owned businesses and conducting research.    1. Other competencies, which while not required, can be an asset for the performance of services   **Accountability and Financial Control:**   * A functioning internal control framework and process to deliver quality and timely project results against budget. * Evidence of registration in Nigeria with Corporate Affairs Commission (CAC) * Audit reports for last two years * Certificate of job completion issued to the organization in the past for similar activities implemented |

1. **Acceptance of the terms and conditions outlined in the template Partner Agreement**

#### Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservation or objections thereto.

#### Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as an Implementing Partner.

#### UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

**Annex A-1**

**Mandatory Requirements/Pre-Qualification Criteria and Contractual Aspects**

**[To be completed by proponents and returned with their proposal]**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

Proponents are requested to complete this form and return it as part of their submission. Proponents will receive a **pass/fail rating** on the mandatory requirements/pre-qualification criteria. To be considered, proponents must meet all the mandatory/pre-qualification criteria described below. All questions should be answered on this form or an exact duplicate thereof. UN Women reserves the right to verify any information contained in a proponent’s response or to request additional information after the proposal is received. **Incomplete or inadequate responses,** **lack of response or misrepresentation in responding to any questions will result in disqualification.**

|  |  |
| --- | --- |
| **Mandatory Requirements/Pre-Qualification Criteria** | **Proponent’s response** |
| 1. Are the services being requested part of the key services that the proponent has been performing as an organization? This must be supported by a list of at least two customer references for which similar service is currently or has been provided by the proponent. | Reference #1:  Reference #2: |
| 1. Is the proponent duly registered or does it have the legal basis/mandate as an organization? [Please attach a copy of the official registration here]. | Yes/No |
| 1. Has the proponent as an organization been in operation for at least five (5) years[[1]](#footnote-2)? | Yes/No |
| 1. Does the proponent have a permanent office within the location area? | Yes/No |
| 1. Can UN Women conduct a site visit at a customer location in the location or area with a similar scope of work as the one described in this CFP? | Yes/No |
| 1. Fraud or other wrongdoing: 2. Has the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner been the subject of a finding of fraud or any other wrongdoing following an investigation conducted by UN Women, another United Nations entity or otherwise?   OR   1. Is the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner currently under investigation for fraud or any other wrongdoing by UN Women, another UN entity or otherwise? | Yes/No |
| 1. Sexual exploitation and abuse: 2. Has the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner been the subject of any investigations and/or been charged for any misconduct related to sexual exploitation and abuse (SEA)[[2]](#footnote-3)?   OR   1. Is the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner currently under investigation for SEA by UN Women, another UN entity or otherwise? | Yes/No |
| 1. Has the proponent or any of its employees or personnel been placed on any relevant sanctions list including as a minimum the Consolidated United Nations Security Council Sanctions List(s), United Nations Global Market Place Vendor ineligibility and any other donor sanction list that may be available for use, as applicable? | Yes/No |
| 1. Has the proponent read and accepted the standards set out in section 3 of ST/SGB/2003/13 “Special measures for protection from sexual exploitation and sexual abuse”? | Yes/No |
| 1. Does the proponent acknowledge that SEA is strictly prohibited, and that UN Women will apply a policy of “zero tolerance” in respect to the SEA of anyone including the proponent’s employees, agents, sub-partners and sub-contractors or any other persons engaged by the proponent to perform any services? | Yes/No |
| 1. Has the proponent reviewed and taken note of UN Women Anti-Fraud Policy (**Annex A-7**)? | Yes/No |

**Please provide the following information:**

|  |  |
| --- | --- |
| 1. Is the highest executive (e.g., Director, CEO, etc.) in the proponent organization a female? | Yes/No |
| 1. What is the female to male ratio in the proponent’s board? |  |

**Acceptance of the terms and conditions outlined in the template Partner Agreement.**

* Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservations or objections thereto.
* Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as an Implementing Partner.
* UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

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| --- | --- |
| **Requirements** | **Proponent’s response** |
| Acceptance of the terms and conditions outlined in the template Partner Agreement. | Yes/No |
| Indicate any reservations or objections to the terms and conditions outlined in the template Partner Agreement. |  |

**Section 2**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

1. **Instructions to proponents**
2. **Introduction**
   1. UN Women invites qualified parties to submit technical and financial proposals to provide services associated with the UN Women requirements for an Implementing Partner.
   2. UN Women is soliciting proposals from Civil Society Organizations (CSOs). **Women’s organizations or entities are highly encouraged to apply.**
   3. A description of the services required is described in CFP **Section 1 – c) “UN Women Terms of Reference”.**
   4. UN Women may, at its discretion, cancel the services in part or in whole.
   5. Proponents may withdraw the proposal after submission, provided that written notice of withdrawal is received by UN Women prior to the deadline prescribed for the submission of proposals. No proposal may be modified subsequent to the deadline for the submission of proposals. No proposal may be withdrawn in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity.
   6. All proposals shall remain valid and open for acceptance for a period of 120 calendar days after the date specified for receipt of proposals. A proposal valid for a shorter period may be rejected.In exceptional circumstances, UN Women may solicit the proponent’s consent to an extension of the period of validity. The request and the responses thereto shall be made in writing.
   7. Effective with the release of this CFP, all communications must be directed only to UN Women Chukwuemeka **Onyimadu**, Programme Specialist, Women Economic Empowerment by email at chukwuemeka.onyimadu@unwomen.org. Proponents must not communicate with any other personnel of UN Women regarding this CFP.
3. **Cost of Proposals**

2.1 The cost of preparing a proposal, attendance at any pre-proposal conference, meetings or oral presentations shall be borne by the proponent, regardless of the conduct or outcome of the CFP process. Proposals must offer the services for the total requirement. Proposals offering only part of the services will be rejected.

1. **Eligibility**

3.1 Proponents must meet all mandatory requirements/pre-qualification criteria as set out in **Annex A-1** (See point 4 below for further explanation) to be considered. Proponents will receive a pass/fail rating on this section. UN Women reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

1. **Mandatory/Pre-Qualification Criteria**
   1. The evaluation of technical and financial proposals by UN Women is conducted in two phases (see section 11 below) and the mandatory requirements/pre-qualification criteria have been designed to ensure that, to the degree possible in the initial stages of the CFP process, only those proponents with sufficient experience, financial strength and stability, demonstrable technical knowledge, evident capacity to satisfy UN Women requirements and superior partners’ references for delivering what is envisioned in this CFP will qualify for further consideration. UN Women reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.
   2. Proponents will receive a pass/fail rating in the mandatory requirements/pre-qualification criteria section. In order to be considered for Phase I, proponents must meet all the mandatory requirements/pre-qualification criteria described in this CFP.
2. **Clarification of CFP Documents**

5.1 A prospective proponent requiring any clarification of the CFP documents may notify UN Women in writing at UN Women email address indicated in the CFP by the specified date and time. UN Women will respond in writing to any request for clarification of the CFP documents that it receives by the due date for requests for clarification as outlined in **Section 1b. of this annex (on page 1)**.

5.2 Written copies of UN Women’s responses to such inquiries (including an explanation of the query but without identifying the source of inquiry) will be posted using the same method as the original posting of this (CFP) document.

5.3 If the CFP has been advertised publicly, the results of any clarification exercise (including an explanation of the query but without identifying the source of inquiry) will be posted on the advertised source.

1. **Amendments to CFP Documents**

6.1 At any time prior to the deadline for submission of proposals, UN Women may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective proponent, modify the CFP documents by amendment. All prospective proponents that have received the CFP documents will be notified in writing of all amendments to the CFP documents. For open competitions advertised publicly, all amendments will also be posted on the advertised source.

6.2 In order to afford prospective proponents reasonable time in which to take the amendment into account in preparing their proposals, UN Women may, at its discretion, extend the deadline for the submission of proposal.

1. **Language of Proposals**

7.1 The proposal prepared by the proponent and all correspondence and documents relating to the proposal exchanged between the proponent and UN Women, shall be written in English.

7.2 Supporting documents and printed literature furnished by the proponent may be in another language provided they are accompanied by an appropriate translation of all relevant passages in English. In any such case, for interpretation of the proposal, the English translation shall prevail. The sole responsibility for translation and the accuracy thereof shall rest with the proponent.

1. **Submission of Proposals**
   1. Technical and financial proposals should be submitted simultaneously but in separate emails or separate email attachments with the CFP reference and the clear description of the proposal (technical or financial) by the date and time stipulated in this document. If the emails and email attachments are not marked as instructed, UN Women will assume no responsibility for the misplacement or premature opening of the proposals submitted.

The email text bodies for each of the technical and financial proposals should indicate the name and address of the proponent and the description of the proposal (technical or financial). The technical email should not contain any pricing information; nor should the financial email contain any components of the technical proposal.

* Technical proposals should be submitted in one (1) email accompanied by the forms prescribed in this CFP, clearly marked as technical proposal - the email subject line and corresponding attachment should read:

CFP No. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of proponent) - TECHNICAL PROPOSAL

* Financial proposals should be submitted in one (1) email with the email subject line and corresponding email attachment reading as follows:

CFP No. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of proponent) - FINANCIAL PROPOSAL

**All proposals should be sent by email to the following secure email address: \_\_\_\_**[**CFPnigeria@unwomen.org**](mailto:CFPnigeria@unwomen.org) **or hard copy of proposals sealed in an envelope (narrative and financial proposals in a separate envelopes) addressed to:**

**UN WOMEN NIGERIA,**

**WAEC BUILDING, NO 10 ZAMBEZI CRESCENT, BY INEC OFFICE**

**MAITAMA, ABUJA**

* 1. Proposals should be received by the date, time and means of submission stipulated in this CFP. Proponents are responsible for ensuring that UN Women receives their proposal by the due date and time. Proposals received by UN Women after the due date and time will be rejected.
  2. When receiving proposals by email (as is required for the CFP), the receipt time stamp shall be the date and time when the submission has been received in the dedicated UN Women inbox. UN Women shall not be responsible for any delays caused by network problems, etc. It is the sole responsibility of proponents to ensure that their proposal is received by UN Women in the dedicated inbox on or before the prescribed CFP deadline.
  3. The “Certificate of Proponent’s Eligibility and Authority to Sign Proposal” contained in the Technical Proposal Submission Form below must be executed by a representative of the proponent who is duly authorized to execute contracts and bind the proponent. Signature on the certificate represents that the proponent has read this CFP, understands it and agrees to be bound by its terms and conditions. The proponent’s proposal with any subsequent modifications and counterproposals, if applicable, shall become an integral part of any resulting contract.
  4. **Late proposals:** Any proposals received by UN Women after the deadline for submission of proposals prescribed in this document, will be rejected.

1. **Clarification of Proposals**

9.1 To assist in the examination, evaluation and comparison of proposals, UN Women may, at its discretion, ask the proponent for a clarification of its proposal. The request for clarification and the response shall be in writing and no change in the price or substance of the proposal shall be sought, offered or permitted. UN Women will review minor informalities, errors, clerical mistakes, apparent errors in price and missing documents.

1. **Proposal Currencies**

10.1 All of the currency prices shall be quoted in (local currency) Nigerian Naira.

10.2 UN Women reserves the right to reject any proposals submitted in a currency other than the mandatory currency for the proposal stated above. UN Women may accept proposals submitted in another currency than stated above if the proponent confirms during clarification of proposals, see item (9) above in writing, that it will accept a contract issued in the mandatory proposal currency and that for the purposes of conversion, the official United Nations operational rate of exchange of the day of CFP deadline (as stated in the CFP letter) shall apply.

10.3 Regardless of the currency stated in proposals received, the contract will always be issued and subsequent payments will be made in the mandatory currency for the proposal (as stated above).

1. **Evaluation of Technical and Financial Proposals**
   1. **PHASE I – TECHNICAL PROPOSAL** (**70 points**)

Only proponents meeting the mandatory/pre-qualification criteria will advance to the technical evaluation in which a maximum possible 70 points may be determined. Technical evaluators who are members of an Evaluation Committee appointed by UN Women will carry out the technical evaluation applying the evaluation criteria and point ratings as listed below. In order to advance beyond Phase I of the detailed evaluation process to Phase II (financial evaluation) a proposal must have achieved a minimum cumulative technical score of 50 points.

**Suggested table for evaluating technical proposal**

|  |  |  |
| --- | --- | --- |
| **1** | The proposal is compliant with the Call For Proposals requirements | **15 points** |
| **2** | The organization’s mandate is relevant to the work to be undertaken in the UN Women Terms of Reference | **20 points** |
| **3** | The proposal demonstrates a sound understanding of the requirements of the UN Women Terms of Reference and indicates that the organization has the prerequisite capacity to undertake the work successfully | **35 points** |
|  | TOTAL | **70 points** |

* 1. **PHASE II - FINANCIAL PROPOSAL** (**30 points**)

Financial proposals will be evaluated following completion of the technical evaluation. The proponent with the lowest evaluated cost will be awarded 30 points. Other financial proposals will receive pro-rated points based on the relationship of the proponents’ prices to that of the lowest evaluated cost.

Formula for computing points: Points = (A/B) Financial Points

Example: Proponent A’s price is the lowest at $10.00. Proponent A receives 30 points. Proponent B’s price is $20.00. Proponent B receives ($10.00/$20.00) x 30 points = 15 points.

1. **Preparation of Proposals**
   1. Proponents are expected to examine all terms and instructions included in the CFP documents. Failure to provide all requested information will be at the proponent’s own risk and may result in rejection of the proponent’s proposal.
   2. The proponent’s proposal must be organized to follow the format of this CFP. Each proponent must respond to every stated request or requirement and indicate that the proponent understands and confirms acceptance of UN Women’s stated requirements. The proponent should identify any substantive assumption made in preparing its proposal. The deferral of a response to a question or issue to the contract negotiation stage is not acceptable. Any item not specifically addressed in the proponent’s proposal will be deemed as accepted by the proponent. The terms “proponent” and “contractor” refer to those organizations that submit a proposal pursuant to this CFP.
   3. Where the proponent is presented with a requirement or asked to use a specific approach, the proponent must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Failure to provide an answer to an item will be considered an acceptance of the item. Where a descriptive response is requested, failure to provide one will be viewed as non-responsive.
   4. The terms of reference in this document provides a general overview of the current operation. If the proponent wishes to propose alternatives or equivalents, the proponent must demonstrate that any such proposed change is equivalent or superior to UN Women established requirements. Acceptance of such changes is at the sole discretion of UN Women.
   5. Proposals must offer services for the total requirement, unless otherwise permitted in the CFP document. Proposals offering only part of the services/goods will be rejected unless permitted otherwise in the CFP document.
   6. Proponents may use the services of sub-contractors or sub-partners to partially perform the work except if the proponent is providing grant-making work. The proponent’s Technical Proposal shall indicate clearly if the proponent is intending to use sub-contractors or sub-partners and their names. If it is not possible to include the names of sub-partners and sub-contractors in the proposal, the names must be submitted to UN Women as soon as possible.
   7. The proponent’s proposal shall state the following and include all of the following labelled annexes:

**CFP submission** (on or before proposal due date):

As a minimum, proponents shall complete and return the below listed documents (annexes to this CFP) **as an integral part of their proposal**. Proponents may add additional documentation to their proposals as they deem appropriate.

Failure to complete and return the below listed documents as part of the proposal may result in proposal rejection.

|  |  |
| --- | --- |
| Part of proposal | **Annex A-1** Mandatory Requirements/Pre-Qualification Criteria and Contractual Aspects |
| Part of proposal | **Annex A-2** Technical Proposal Submission Form  **This must be sent in a separate email – clearly marked with clear subject line referencing the CFP number!** |
| Part of proposal | **Annex A-3** Financial Proposal Submission Form  **This must be sent in a separate email – clearly marked with clear subject line referencing the CFP number!** |
| Part of proposal | **Annex A-4** Format of Resume for Proposed Personnel |
| Part of proposal | **Annex A-5** Capacity Assessment Minimum Documents |

1. **Format and Signing of Proposals**
   1. The proposal shall be typed or written in indelible ink and shall be signed by the proponent or a person or persons duly authorized to bind the proponent to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the proposal.
   2. A proposal shall contain no interlineations, erasures, or overwriting except as necessary to correct errors made by the proponent, in which case such corrections shall be initialled by the person or persons signing the proposal.
2. **Award**
   1. Award will be made to the responsible and responsive proponent with the highest evaluated proposal following negotiation of an acceptable contract. UN Women reserves the right to conduct negotiations with the proponent regarding the contents of their proposal. The award will be in effect only after acceptance by the selected proponent of the terms and conditions of the agreement and the terms of reference. **The agreement will reflect the name of the proponent whose financials were provided in response to this CFP**. Upon execution of agreement UN Women will promptly notify the unsuccessful proponents.
   2. The selected proponent is expected to commence providing services as of the date and time stipulated in this CFP.
   3. The award will be for an agreement with an original term of 30 working days with the option to renew under the same terms and conditions for an additional period or periods as indicated by UN Women.

**Annex A-2**

**Technical Proposal Submission Form**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

1. This Technical Proposal Submission Form must be completed in its entirety.
2. This Technical Proposal Submission Form consists of this cover page, the Certificate of Proponent’s Eligibility and Authority to sign Proposal and the Technical Proposal itself.

The entire Technical Proposal and all required and optional documentation related to the technical component of the proposal must be included in an email with email subject line as follows:

**CFP No (\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) - (Name of Proponent) - Technical proposal**

1. The Technical Proposal email is herewith submitted in accordance with the instructions given in the request for proposal.
2. The completed and signed Technical Proposal Submission Form, together with Annex A-1 Mandatory Requirements / Pre-Qualification Criteria and Contractual Aspects completed by the undersigned, together with any other supporting documentation submitted in accordance with this CFP and/or voluntarily constitutes the proponent’s Technical Proposal and fully responds to the request for proposal no (\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_)

| **Proponent’s Eligibility Confirmation and Information** | **Proponent’s Response** |
| --- | --- |
| 1. What year was the organization established? |  |
| 1. In what province/state/country has the organization been established? |  |
| 1. Has the organization ever been adjudged bankrupt, or been liquidated, or been insolvent, or applied for a moratorium or stay on any payment or repayment obligations, or applied to be declared insolvent? (If YES, explain in detail the reasons why, filing date, and current status.) | Yes/No |
| 1. Has the organization ever been terminated for non-performance on a contract? If YES, describe in detail. | Yes/No |
| 1. Has the organization or any of its employees and personnel ever been: 2. suspended or debarred by any government, a UN agency or other international organization; 3. placed on any relevant sanctions list including the - <https://www.un.org/sc/suborg/en/sanctions/un-sc-consolidated-list>, United Nations Global Market Place Vendor ineligibility or any other Donor Sanction List; and/or 4. been the subject of an adverse judgment or award?   If YES, provide details, including date of reinstatement, if applicable.  (If proponent is currently on any relevant sanctions list this should be disclosed in  Question 8 of the Mandatory Requirements/Pre-Qualification Criteria above and is grounds for immediate rejection.) | Confirm  Yes/No |
| 1. It is UN Women policy to require that proponents and their sub-contractors and sub-partners observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by a proponent, a sub-contractor or a sub-partner to influence the selection process or contract execution for undue advantage is improper. The proponent must confirm that it has reviewed and taken note of UN Women Anti-Fraud Policy (**Annex A-7**). The proponent must also confirm that the proponent and its sub-contractors and sub-partners have not engaged in any conduct contrary to that policy including in competing for this CFP. | Confirm  Yes/No |
| 1. Officials not to benefit: The proponent must confirm that no official of UN Women has received or will be offered any direct or indirect benefit arising from this CFP or any resulting contracts by the proponent or its sub-contractors or its sub-partners. | Confirm  Yes/No |
| 1. The proponent must confirm that the proponent is not engaged in any activity that would put it, if selected for this assignment, in a conflict of interest with UN Women. | Confirm  Yes/No |
| 1. The proponent must confirm that the proponent, its sub-partners or sub-contractors have not been associated, or involved in any way, directly or indirectly, with the preparation of the design, terms of references and/or other documents used as a part of this CFP. | Confirm  Yes/No |
| 1. UN Women policy restricts organizations from participating in a CFP or receiving UN Women contracts if a UN Women personnel or their immediate family are an owner, officer, partner or board member or in which the personnel or their immediate family has a financial interest in the organization. The proponent must confirm that no UN Women personnel or their immediate family are an owner, officer, partner or board member or have a financial interest in either the proponent, or its sub-partners or its sub-contractors. | Confirm  Yes/No |

I, (Name) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ certify that I am (Position) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ of (Name of Organization) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_; that by signing this proposal for and on behalf of (Name of Organization) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, I am certifying that all information contained herein is accurate and truthful and that the signing of this proposal is within the scope of my powers.

I, by signing this proposal, commit to be bound by this Technical Proposal for carrying out the range of services as specified in the CFP package and respecting the terms and conditions stated in the UN Women template Partner Agreement.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Seal)

(Signature)

(Printed Name and Title)

(Date)

Provide the name and contact information for the primary contact from your organization for this CFP:

|  |  |
| --- | --- |
| Name: |  |
| Title: |  |
| Address: |  |
| Telephone Number |  |
| Fax Number: |  |
| Email Address: |  |

**Technical Proposal Submission Form**

The proponent’s proposal must be organized to follow the format of this CFP. Each proponent must respond to every stated request or requirement and indicate that proponent confirms acceptance of and understands UN Women stated requirements. The proponent should identify any substantive assumption made in preparing its proposal. Any item not specifically addressed in the proponent’s proposal will be deemed as accepted by the proponent. The terms “proponent” refers to those organizations that submit a proposal pursuant to this CFP.

Where the proponent is presented with a requirement or asked to use a specific approach, the proponent must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Failure to provide an answer to an item will be considered an acceptance of the item. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive. Where a statement of non-compliance is provided, the proponent must indicate its reasons and explain its proposed alternative, if applicable, and the advantages and disadvantages to UN Women of such proposal.

The development of the Technical Proposal must be guided by the evaluation criteria presented below and provide a description of the technical approach, relevance and technical capacity and governance and management arrangements for the intervention.

|  |  |  |  |
| --- | --- | --- | --- |
| **Section** | **Points** | **Criteria** | **Proponent’s Response** |
| 1 | 15 | The proposal is compliant with the CFP requirement. |  |
| 2 | 20 | The organization’s mandate is relevant to the work to be undertaken in the UN Women Terms of Reference and in this regard, the key elements to cover include:   * the nature of the proponent; * the overall mission and purpose of the organization; * the core programs/service and target population; and * the organizational experience and proven track record/credibility on gender and development, results-based management (RBM) and its application to key processes (e.g., planning, programming, monitoring, reporting and evaluation), and other areas of expertise relevant to the services required, relevant experience in partnerships with UN Women, other UN agencies, governments, NGOs, and other development actors. |  |
| 3 | 35 | The proposal demonstrates a sound understanding of the requirements of the UN Women Terms of Reference and indicates that the organization has the prerequisite capacity to undertake the work successfully:   * the organization’s approach (how does the organization deliver its projects/programs/services); * an understanding of the UN Women Terms of Reference, problem statement or challenges to be addressed given the context in the UN Women Terms of Reference, the specific results expected, the description of the technical approach and activities; * an overview of the organization’s capacity relevant to the proposed engagement, management arrangements required for services including monitoring and reporting, and if needed, evaluation; * the overall governance/management structure of the organization, including gender elements; * the proposed staffing (number and expertise) for the services to be delivered; * details of any proposed sub-contracting, including name of sub-contractor, and description of services to be performed. Indicate if further layers are sub-contractors are going to be used; * details of any proposed sub-partnering, including name of sub-partner and description of the activities/work to be performed. Indicate if further layers of sub-partners are going to be used; * details of the following relating to prevention of SEA:  1. describe what measures are in place to prevent SEA; 2. describe reporting and monitoring mechanisms and procedures; 3. describe what capacity exists to investigate SEA allegations; 4. describe past allegations of SEA, if any, and how they were handled, including the outcome; 5. describe what SEA training the people (employees or otherwise) who will perform the services have completed; and 6. describe what reference and background checks have been done for employees and associated personnel;  * details relating to grant-making work, if applicable:   + describe the proponent’s institutional capacity to manage grants, including appropriate grant award management, system/framework for undertaking grant proposal evaluation, due diligence and, appropriate governance and risk management (including composition and terms of reference of the independent designated steering committee or grant selection committee);   + describe the proponent’s relevant history in managing resources through grant awards;   + describe the proponent’s grant portfolio;   + describe relevant history in working with small organizations including experience in providing technical assistance;   + describe the proponent’s programmatic capacity, including monitoring and evaluation capacity; and   + describe the proponent’s capacity to assess and manage risks. |  |
|  |  | Provide a minimum of two relevant references of similar successful project. |  |
|  | 70 | TOTAL |  |

**Annex A-3**

**Financial Proposal Submission Form[[3]](#footnote-4)**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

1. This Financial Proposal Submission Form must be completed in its entirety.
2. Financial proposals must be submitted in: (currency)

**The entire price proposal must be placed in a separate email/attachment**

When submitting by email, the email subject line should read:

**CFP No (\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) – (Name of proponent) - Financial proposal**

1. The completed Financial Proposal Submission Form constitutes the proponent’s financial proposal and fully responds to Call For Proposals. I commit my proposal to be bound by this Financial Proposal for carrying out the range of services as specified in the CFP package.

In compliance with this CFP, the undersigned proposes to furnish all labour, materials and equipment to provide goods and services as stipulated in the CFP. This shall be done at the price set in this schedule and in accordance with the terms in this CFP.

|  |  |  |
| --- | --- | --- |
|  |  |  |
| (Signature) |  | (Name) |
| (Name of proponent) |  |  |
| (Date) |  | (Address) |
| (Telephone No.) |  |  |
| (Email address) |  |  |

**Annex A-4**

**Format of Resume for Proposed Personnel**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

Name of personnel: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Years with CSO: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Nationality: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Education/Qualifications**:

*Summarize college/university and other specialized education of personnel, giving names of schools, dates attended, and degrees-professional qualifications obtained.*

**Employment Record/Experience:**

*Starting with present position, list in reverse order, every employment held:*

* *For all positions held by personnel since graduation: List each position and provide dates, names of employing organization, title of position held and location of employment.*
* *For experience in last five years: Detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.*

**References:**

*Provide names and addresses for two (2) references.*

**Annex A-5**

**Capacity Assessment Minimum Documents**

**[To be submitted by proponents and assessed by the reviewer]**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-WCA-NGA-CFP-2023-01**

|  |  |
| --- | --- |
| **Document** | **Mandatory / Optional** |
| **Governance, Management and Technical** | |
| Organization’s legal registration documentation | Mandatory |
| Rules of governance of the organization | Mandatory |
| Organigram of the organization | Mandatory |
| List of key management at organization | Mandatory |
| CVs of key personnel of organization who are proposed for the engagement with UN Women | Mandatory |
| Details of organization’s anti-fraud policy framework | Mandatory |
| Details of organization’s PSEA policy framework | Optional |
| Documentation evidencing training offered by organization to its employees and associated personnel on prevention and response to SEA | Mandatory |
| Organization’s policy and procedure documents in respect to grant-making (if grant-making activities are included in the UN Women Terms of Reference of the CFP | Mandatory |
| Organization’s policy and procedure for selecting partners (if sub-partnering is included in the proposal) | Mandatory |
| **Administration and Finance** | |
| Administrative and financial rules of the organization | Mandatory |
| Details of organization’s internal control framework (which shall be consistent with UN Women’s anti-fraud policy) | Mandatory |
| Audited statements of the organization during last 3 years | Mandatory |
| List of banks with which organizational bank accounts are held | Mandatory |
| Name of external auditors of organization | Optional |
| **Procurement** | |
| Organization’s procurement policy/manual | Mandatory |
| Templates of the solicitation documents for procurement of goods/services (e.g., request for quotation (RFQ), request for proposal (RFP) etc.) used by organization | Mandatory |
| List of main suppliers/vendors of organization and copies of their contract(s) including evidence of their selection processes | Mandatory |
| **Client Relationship** | |
| List of main clients/donors of organization | Mandatory |
| Two references for organization | Mandatory |
| Past reports to clients/donors of organization for last 3 years | Mandatory |

**Annex A-6**

**UN Women template Partner Agreement**

[Note: UN Women to **attach** most up to date version of the template Partner Agreement (including its annexes) here. It is located in the PPG Portal.]

**Annex A-7**

**UN Women Anti-Fraud Policy**

[Note: UN Women to **attach** most up to date version of the Anti-Fraud Policy here. It is located in the PPG Portal.]

1. In exceptional circumstances, three (3) years of history registration may be accepted and it must be fully justified. [↑](#footnote-ref-2)
2. [Secretary General’s Bulletin, 9 October 2003 on “Special measures for protection from sexual exploitation and sexual abuse](http://www.un.org/Docs/journal/asp/ws.asp?m=ST/SGB/2003/13)” (ST/SGB/2003/13), and United Nations Protocol on Allegations of Sexual Exploitation and Abuse involving Implementing Partners. [↑](#footnote-ref-3)
3. If the budget is for grant-making activities add a field for grants. For grant making, (i) only up to 50% of the Partner’s proposal amount may be used to fund grants, (ii) not more than 25% of the Partner Agreement value can be issued per individual grant. [↑](#footnote-ref-4)