**Annex B**

**Call For Proposals (CFP) Template for Responsible Parties**

**(For Civil Society Organizations - CSOs)**

**Section 1**

**CFP No. UNW-ESA-ETH-CFP-2024-003**

1. **CFP Letter for Responsible Parties**

UN Women plans to engage a Responsible Party as defined in accordance with these documents. UN Women now invites sealed proposals from qualified proponents to provide the requirements as defined in the UN Women Terms of Reference.

Proposals must be received by UN Women at the address specified not later than (time) 5:30 pm on (date) April 10, 2024.

The budget range for this proposal should be [ 800,000 USD - 1,000,000 USD (Min.– Max.[[1]](#footnote-2))]

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| **This UN Women Call For Proposals consists of two sections:** | **Documents to be completed by proponents and returned as part of their proposal (mandatory)** |
| **Section 1**   1. CFP Letter for Responsible Parties 2. Proposal Data Sheet for Responsible Parties 3. UN Women Terms of Reference 4. Acceptance of the terms and conditions outlined in the template Partner Agreement 5. **Annex B-1** Mandatory Requirements/Pre-Qualification   Criteria and Contractual Aspects | **Annex B-1** Mandatory Requirements/Pre-Qualification  Criteria and Contractual Aspects |
| **Section 2**   1. Instructions to Proponents, which includes the following:   **Annex B-2** Template for Proposal Submission  **Annex B-3** Format of Resume for Proposed Personnel  **Annex B-4** Capacity Assessment Minimum Documents  **Annex B-5** UN Women template Partner Agreement **[UN Women to attach most up to date version]**  **Annex B-6** UN Women Anti-Fraud Policy **[UN Women to attach most up to date version]** | **Annex B-2** Template for Proposal Submission  **Annex B-3** Format of Resume for Proposed Personnel  **Annex B-4** Capacity Assessment Minimum Documents |

Interested proponents may obtain further information by contacting this email address: [ethiopia.public@unwomen.org](mailto:ethiopia.public@unwomen.org)

1. **Proposal Data Sheet for Responsible Parties**

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| **Program/Project:** | | **Requests for clarifications due:** | |
| **Empowerment of migrant women returnees and women migrant workers** | | **Date:**  **April 1, 2024,** | **Time:**  **5:30pm** |
| **Programme Officer’s name: Lydia Tujuba** | | **(Via e-mail)** [ethiopia.public@unwomen.org](mailto:ethiopia.public@unwomen.org) | |
| **Email:** [**Lydia.tujuba@unwomen.org**](mailto:Lydia.tujuba@unwomen.org) | | **UN Women clarifications to proponents due: [if applicable]** | |
| **Telephone number:**  **+251 943801285** | | **Date:**  **April 3, 2024** | **Time:**  **5:30 pm** |
|  | | **Proposal due:** | |
| **Issue date: March 15, 2024** | | **Date:** | **Time:** |
|  | | **April 10, 2024, 5:30 pm** | |
|  |  | **Planned award date:**  **May 6, 2024,** | **May 6, 2024** |
|  |  | **Planned contract start-date/delivery date (on or before):** | **May 15, 2024** |
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1. **UN Women Terms of Reference**

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| 1. **Introduction**   **Background/context for required services/results.**  UN Women grounded in the vision of equality enshrined in the Charter of the United Nations, works for the elimination of discrimination against women and girls; the empowerment of women; and the achievement of equality between women and men as partners and beneficiaries of development, human rights, humanitarian action and peace and security. Placing women’s rights at the centre of all its efforts, UN Women leads and coordinates United Nations system efforts to ensure that commitments on gender equality and gender mainstreaming translate into action throughout the world. It provides strong and coherent leadership in support of Member States’ priorities and efforts, building effective partnerships with civil society and other relevant actors. Globally, UN Women works to make the vision of the Sustainable Development Goals (SDG’s) and the Agenda 2030 a reality for women and girls and stands behind women’s equal participation in all aspects of life, focusing on five priority areas: women lead, participate in and benefit equally from governance systems; women have income security, decent work and economic autonomy; all women and girls live a life free from all forms of violence and ensure that women and girls contribute to and have greater influence in building sustainable peace and resilience, and benefit equally from the prevention of natural disasters and conflicts and humanitarian action. UN Women’s work on achieving gender equality and the empowerment of women and girls is guided by its Strategic Plan, which articulates how UN Women will leverage its triple mandate, encompassing normative support, UN system coordination and operational activities.  Investing in women’s economic empowerment, including income security, decent work, and economic autonomy, sets the stage for greater gender equality, poverty eradication, and inclusive economic growth. Women make enormous contributions to economies, whether in businesses, entrepreneurship, or employment, or by doing unpaid care work at home. And enhancing gender-responsive services, productive resources, markets, and trade would improve economic empowerment of women and contributes to the sustainable development goals. Cognizant to this and aligned to the global, regional initiatives and country priorities, UN Women Ethiopia Country Office’s (ECO) strategic note (2021-2025), the Women Economic Empowerment thematic priority in Ethiopia is devoted to creating opportunities for women and their businesses by promoting an enabling environment and enhancing women’s access to and control over productive resources, financial services, and Gender-Responsive Business Development Services (BDS) among others.  In this context, the German government funded “Making Migration Safe (MMS) for Women” programme aims to ensure that migration is safe for women migrating from, into, through and back to Ethiopia and that international norms and standards for protecting and promoting migrant women’s rights are strengthened. One of the results areas of the MMS programme aims to contribute to increasing migrant women’s, including migrant women returnees’ access to decent work, and strengthening the skills and capacity of migrant women returnees for (self-) employment.  The project contributes to Outcome 3 of UN Women Ethiopia Country Office Strategic Note (2021-2025) which states, ‘All people in Ethiopia benefit from an inclusive, resilient and sustainable economy’.  **General overview of services required/results.**  Migrant women returnees in Ethiopia face considerable reintegration challenges upon their return, including limited access to decent work and social protection, as well as lack of income security and economic autonomy. According to a recent survey (published in June 2023) by the Mixed Migration Centre, the majority (62%) of surveyed returnees had not received assistance or support upon returning to Ethiopia. The study also found that 98 % of the returnees expressed the need to receive assistance and support mainly to start a business (75%) or find a job (53%). Women are also less likely to report that their living conditions have improved upon return compared to men, 44 per cent than 62 per cent, respectively. Women returnees are also less likely to be employed or self-employed. A study in 2018 revealed that among the surveyed Ethiopian migrant returnees 20% of female returnees and 5% of male returnees were unemployed and 30% female and 50 % male were self-employed.  Supporting the reintegration of migrant women returnees is a critical part of the Making Migration Safe for Women programme in Ethiopia. With the provision of tailored economic empowerment opportunities which consider and address the specific needs and situations of migrant women returnees the Making Migration Safe for Women programme aims to contribute to increasing their access to decent work and economic empowerment.  The strategy for the economic empowerment component of the MMS programme will focus on increasing migrant women returnees’ access to and control over productive resources, their access to skills training including technical, vocational, business and life skills in order to upskill and re-skill them so that they can set up their business/ enterprises or access paid employment. The programme seeks to improve their access to capital and financial services, including cash and asset transfers, credit, savings, and assets for growth and resilience. The strategy will also focus on enhancing migrant women’s voice, agency, and meaningful participation in economic decision-making at all levels and their overall wellbeing in particular sense of self-worth, confidence, dignity and safety and workloads or time dedication. Another aspect of empowerment strategy making use of the growing digital technology including digital financing in addressing gender gaps in access to financial and non-financial services.  In this context, the Call for Proposal (CfP) seeks to identify a capable and experienced Civil Society Organization (CSO) partner (“Responsible Party”) to work with UN Women to implement the activities and contribute to the results under the project as detailed below. |
| 1. **Description of required services/results**   This project aims to increase access to decent work, and economic empowerment opportunities for migrant women, and migrant women returnees.  The responsible party (RP) under this Call for Proposal (CfP) in collaboration with UN Women, will deliver on below key results and intended interventions.  **Outcome 1:** Migrant women returnees have accessed decent work and economic empowerment opportunities.  **Output 1.1.** Skills and capacity for wage employment or self-employment of migrant women returnees are strengthened.   * Build and strengthen market-driven, technical, financial, digital, literacy, and business, life skills of migrant women returnees. * Facilitating access to finance and (digital) financial services such as access to loans, savings, market linkage, business information for migrant women returnees so that they can set up and run their own businesses. * Facilitate access to (wage) employment opportunities. * Facilitate their access to business services, including coaching and mentoring services to better perform and scale up their businesses. * Promote migrant women returnees’ active participation in the labour market, including in sectors that are traditionally male dominated to ensure that they can secure their livelihood and benefit from the economic opportunities. * Connect women migrant returnees with service providers such as TVET, potential employers such as industries (this might include a stakeholder mapping to know what and where services are available). * Trainings on leadership and financial management to help them control their own incomes and manage their enterprises well.   **Output 1.2.** Women Migrant workers have increased knowledge on safe labour migration and their rights.   * Provide Training of Trainers (TOT) on gender-responsive pre-departure trainings in collaboration with Ministry of Labour and Skills (MOLS) and TVETS for teachers and trainers (government and private) delivering orientation programmes and skills trainings for migrant women. * Provide technical and financial support to TVETs to cascade the gender- responsive pre-departure trainings to labour migrants.   The selection of migrant women returnee beneficiaries should consider the relevant provisions for determining vulnerability under Directive (969/2023) to implement the reintegration of victim migrant returnees. The overall identification should be done based on jointly developed selection criteria and in collaboration with relevant government stakeholders (including Ministry of Women and Social Affairs and Ministry of Labour and Skills, their regional counter parts, and UN Women).  Geographic focus should be limited to two regions (Amhara and Oromia) and Addis Ababa City Administration focusing on localities which are migration prone, and with significant returnees.  The results are summarized in the below result framework:   |  |  |  | | --- | --- | --- | | **Project Goal:** Contribute to the enhanced livelihood of migrant women returnees, and the empowerment of migrant women. | | | | **Outcome 1:** Migrant women returnees have accessed decent work and economic empowerment opportunities.  **Economic Empowerment** is assessed on the basis of increased income, economic autonomy, access to and control over financial and non-financial resources, leadership and decision making, wellbeing, workload, and time dedication. | | | | Output | Indicator, Target, Baseline, Source | Activities | | 1.1. Skills and capacity for wage employment or self-employment of migrant women returnees are strengthened. | **Indicator 1.1.a** 1500 migrant women returnees who accessed appropriate trainings, mentorship, markets for successful self- employment and job opportunities for wage employment.    **Indicator 1.1.b** Percentage of targeted migrant women returnees who demonstrate increased entrepreneurial/vocational skills and capacity for wage employment or self-employment.  Baseline: TBD  Target: 85%  **Indicator 1.1.c** Percentage of targeted migrant women returnees who accessed financial and non-financial services and resources.  Baseline: TBD  Target: 60%  **Indicator 1.1.d** percentage of targeted migrant women returnees who expressed improvement in income and economic autonomy, decision making, and time dedication related to their business.  Baseline: TBD  Target:60%  **Indicator 1.1.e** shared decision making at household level, equitable participation of men and women, family members/spouse providing support on domestic chores and to the spouses, men promotors of gender equality | * + 1. Identify/map the target group in consultation with relevant government stakeholders based on set vulnerability criteria.     2. Conduct skills gap analysis.     3. Conduct a baseline assessment and determine the baseline.     4. Identify the approaches to the different target groups:     5. Effective collaboration with other relevant stakeholders.     6. Facilitate and deliver demand-driven skills trainings and business development services to migrant women returnees.     7. Facilitate access to (digital) finance and start-up capital though micro-finance, Saving and credit associations.     8. Facilitate access to formal finance.     9. Engage men and boys throughout using male engagement approaches/ and other gender transformative strategies.     10. Build the capacity of service providers and market actors to better understand and meet the specific needs of migrant women returnees.     11. Facilitate role model sessions to address personal, social, and cultural barriers migrant women returnees face aiming to inspire targeted migrant women returnees.     12. Monitor and evaluate progress | | 1.2. Women Migrant workers have increased knowledge on safe labour migration and their rights. | **Indicator 1.2.1** Number of potential and actual trained women migrant workers who demonstrate increased knowledge on safe labour migration and their rights.  Baseline: 0  Target: 2500  **Indicator 1.2.2** Number of skilled teachers and trainers on gender-responsive pre-departure training delivery  Baseline: 0  Target: 30 | * + 1. Develop and deliver Training of Trainers (TOT) on gender-responsive pre-departure trainings in collaboration with Ministry of Labour and Skills (MOLS) and TVETS for teachers and trainers delivering orientation programmes and skills trainings for migrant women.     2. Provide technical support to TVETs (government and private) to cascade the gender- responsive pre-departure trainings to labour migrants.     3. Provide financial and material support to TVETs that enhances the availability of gender-responsive predeparture trainings to migrant women.     4. Identify opportunities and support the improvement of the modules and training materials from gender perspective and to ensure that migrant women have improved access to information about their (labour) rights. | |
| 1. **Timeframe: Start date and end date for completion of required services/results**   The project will commence upon signature of the partnership agreement with the selected organization and will end after twenty months.  The project implementation period is expected to run from May 2024 to December 2025. |
| 1. **Competencies:**   Technical/functional competencies required.   * Legally constituted organization with a valid registration in Ethiopia with not less than 10 years’ experience. * Good reputation and trust among government actors and in particular experience working with government sectors particularly Ministry of Women and Social Affairs, Ministry of Labour and Skills and Ministry of Justice. * High understanding of national and international tools, guidelines, and policies on women economic empowerment, * Experience in addressing issues relevant to migrant women returnees including reintegration services, economic empowerment, and access to finance. * Experience in building partnership with financial and non-financial service providers as well as working modalities with microfinance, banks, cooperatives, * Experience in working with different gender mainstreaming and gender transformative approaches, * Have experts in the area of the service required and a team of dedicated, qualified, and skilled professionals to carry out their critical role in implementing the project. * Presence in regions is an asset. * Previous working experience with United Nations is highly desirable, not a must. |

1. **Acceptance of the terms and conditions outlined in the template Partner Agreement**

* Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservation or objections thereto.
* Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as a Responsible Party.
* UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

**Annex B-1**

**Mandatory Requirements/Pre-Qualification Criteria and Contractual Aspects**

**[To be completed by proponents and returned with their proposal]**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-ESA-ETH-CFP-2024-003**

Proponents are requested to complete this form and return it as part of their submission. Proponents will receive a **pass/fail rating** on this section. To be considered, proponents must meet all the mandatory criteria described below. All questions should be answered on this form or an exact duplicate thereof. UN Women reserves the right to verify any information contained in a proponent’s response or to request additional information after the proposal is received. **Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.**

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| --- | --- |
| **Mandatory requirements/pre-qualification criteria** | **Proponent’s response** |
| 1. Are the services being requested part of the key services that the proponent has been performing as an organization? This must be supported by a list of at least two customer references for which similar service has currently or has been provided by the proponent. | Reference #1:  Reference #2: |
| 1. Is the proponent duly registered or does it have the legal basis/mandate as an organization? [Please attach a copy of the official registration here]. | Yes/No |
| 1. Has the proponent as an organization been in operation for at least five (5) years[[2]](#footnote-3)? | Yes/No |
| 1. Does the proponent have a permanent office within the location area? | Yes/No |
| 1. Can UN Women conduct a site visit at a customer location in the location or area with a similar scope of work as the one described in this CFP? | Yes/No |
| 1. Fraud or other wrongdoing: 2. Has the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner been the subject of a finding of fraud or any other wrongdoing following an investigation conducted by UN Women, another United Nations entity or otherwise?   OR   1. Is the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner currently under investigation for fraud or any other wrongdoing by UN Women, another UN entity or otherwise? | Yes/No |
| 1. Sexual exploitation and abuse: 2. Has the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner been the subject of any investigations and/or been charged for any misconduct related to sexual exploitation and abuse (SEA)[[3]](#footnote-4)?   OR   1. Is the proponent, its employees, personnel, sub-contractor or sub-contractor’s sub-contractor or sub-partner or sub-partner’s partner currently under investigation for SEA by UN Women, another UN entity or otherwise? | Yes/No |
| 1. Has the proponent or any of its employees or personnel been placed on any relevant sanctions list including as a minimum the Consolidated United Nations Security Council Sanctions List(s), United Nations Global Market Place Vendor ineligibility and any other donor sanction list that may be available for use, as applicable? | Yes/No |
| 1. Has the proponent read and accepted the standards set out in section 3 of ST/SGB/2003/13 “Special measures for protection from sexual exploitation and sexual abuse”? | Yes/No |
| 1. Does the proponent acknowledge that SEA is strictly prohibited, and that UN Women will apply a policy of “zero tolerance” in respect to SEA of anyone including the proponent’s employees, agents, sub-partners and sub-contractors or any other persons engaged by the proponent to perform any services? | Yes/No |
| 1. Has the proponent reviewed and taken note of UN Women Anti-Fraud Policy **(Annex B-6)**? | Yes/No |

**Please provide the following information:**

|  |  |
| --- | --- |
| 1. Is the highest executive (e.g., Director, CEO, etc.) in the proponent organization a female? | Yes/No |
| 1. What is the female to male ratio in the proponent’s board? |  |

**Acceptance of the terms and conditions outlined in the template Partner Agreement.**

* Proponents must include an acceptance of the terms and conditions outlined in the template Partner Agreement or their reservations or objections thereto.
* Submission of any such reservations or objections does not mean that UN Women will automatically accept them should the proponent be selected as a Responsible Party.
* UN Women will evaluate any reservation or objection during its evaluation of the proposal and may accept or reject any such reservation or objection.

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| **Requirements** | **Proponent’s response** |
| Acceptance of the terms and conditions outlined in the template Partner Agreement. | Yes/No |
| Indicate any reservations or objections to the terms and conditions outlined in the template Partner Agreement. |  |

**Section 2**

**CFP No. UNW-ESA-ETH-CFP-2024-003**

1. **Instructions to Proponents**
2. **Introduction**
   1. UN Women invite qualified parties to submit Technical and Financial Proposals to provide services associated with the UN Women requirements for a Responsible Party.
   2. UN Women is soliciting proposals from Civil Society Organizations (CSOs). **Women’s organizations or entities are highly encouraged to apply.**
   3. A description of the services required is described in CFP **Section 1 – c) “UN Women Terms of Reference”**.
   4. UN Women may, at its discretion, cancel the services in part or in whole.
   5. Proponents may withdraw the proposal after submission, provided that written notice of withdrawal is received by UN Women prior to the deadline prescribed for the submission of proposals. No proposal may be modified subsequent to the deadline for the submission of proposals. No proposal may be withdrawn in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity.
   6. All proposals shall remain valid and open for acceptance for a period of 90 calendar days after the date specified for receipt of proposals. A proposal valid for a shorter period may be rejected.In exceptional circumstances, UN Women may solicit the proponent’s consent to an extension of the period of validity. The request and the responses thereto shall be made in writing.
   7. Effective with the release of this CFP, all communications must be directed only to UN Women, by email at [ethiopia.public@unwomen.org](mailto:ethiopia.public@unwomen.org). Proponents must not communicate with any other personnel of UN Women regarding this CFP.
3. **Cost of Proposal**

2.1 The cost of preparing a proposal, attendance at any pre-proposal conference, meetings or oral presentations shall be borne by the proponent, regardless of the conduct or outcome of the CFP process. Proposals must offer the services for the total requirement. Proposals offering only part of the services will be rejected.

1. **Eligibility**

3.1 Proponents must meet all mandatory requirements/pre-qualification criteria as set out in **Annex B-1**. See point 4 below for further explanation. Proponents will receive a pass/fail rating on this section. UN Women reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

1. **Mandatory/Pre-Qualification Criteria**

4.1 The evaluation of technical and financial proposals by UN Women is conducted in two phases (see section 11 below) and the mandatory requirements/pre-qualification criteria have been designed to ensure that, to the degree possible in the initial stages of the CFP selection process, only those proponents with sufficient experience, financial strength and stability, demonstrable technical knowledge, evident capacity to satisfy UN Women requirements and superior customer references for supplying the services envisioned in this CFP will qualify for further consideration. UN Women reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

4.2 Proponents will receive a pass/fail rating in the mandatory requirements/pre-qualification criteria section. In order to be considered for Phase I, proponents must meet all the mandatory requirements/pre-qualification criteria described in this CFP.

1. **Clarification of CFP Documents**

5.1 A prospective proponent requiring any clarification of the CFP documents may notify UN Women in writing at UN Women email address indicated in the CFP by the specified date and time. UN Women will respond in writing to any request for clarification of the CFP documents that it receives by the due date for requests for clarification as outlined in **Section 1b of this annex (on page 1)**.

5.2 Written copies of UN Women’s responses to such inquiries (including an explanation of the query but without identifying the source of inquiry) will be posted using the same method as the original posting of this (CFP) document.

5.3 If the CFP has been advertised publicly, the results of any clarification exercise (including an explanation of the query but without identifying the source of inquiry) will be posted on the advertised source.

**6. Amendments to CFP Documents**

6.1 At any time prior to the deadline for submission of proposals, UN Women may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective proponent, modify the CFP documents by amendment. All prospective proponents that have received the CFP documents will be notified in writing of all amendments to the CFP documents. For open competitions, all amendments will also be posted on the advertised source.

6.2 In order to afford prospective proponents reasonable time in which to take the amendment into account in preparing their proposals, UN Women may, at its discretion, extend the deadline for the submission of proposal.

1. **Language of Proposals**
   1. The proposal prepared by the proponent and all correspondence and documents relating to the proposal exchanged between the proponent and UN Women, shall be written in English.
   2. Supporting documents and printed literature furnished by the proponent may be in another language provided they are accompanied by an appropriate translation of all relevant passages in English. In any such case, for interpretation of the proposal, the English translation shall prevail. The sole responsibility for translation and the accuracy thereof shall rest with the proponent.

**8. Submission of Proposals**

8.1 Technical and financial proposals should be submitted as part of the template for proposal submission (**Annex B2**) in one email with the CFP reference and the clear description of the proposal by the date and time stipulated in this document. If the emails and email attachments are not marked as instructed, UN Women will assume no responsibility for the misplacement or premature opening of the proposals submitted. The email text body should indicate the name and address of the proponent. **All proposals should be sent by email to the following secure email address:** [ethiopia.public@unwomen.org](mailto:ethiopia.public@unwomen.org)**.**

8.2 Proposals should be received by the date, time and means of submission stipulated in this CFP. Proponents are responsible for ensuring that UN Women receives their proposal by the due date and time. Proposals received by UN Women after the due date and time will be rejected.

8.3 When receiving proposals by email (as is required for the CFP), the receipt time stamp shall be the date and time when the submission has been received in the dedicated UN Women inbox. UN Women shall not be responsible for any delays caused by network problems, etc. It is the sole responsibility of proponents to ensure that their proposal is received by UN Women in the dedicated inbox on or before the prescribed CFP deadline.

8.4 **Late proposals:** Any proposals received by UN Women after the deadline for submission of proposals prescribed in this document, will be rejected.

**9. Clarification of Proposals**

9.1 To assist in the examination, evaluation and comparison of proposals, UN Women may, at its discretion, ask the proponent for a clarification of its proposal. The request for clarification and the response shall be in writing and no change in the price or substance of the proposal shall be sought, offered or permitted. UN Women will review minor informalities, errors, clerical mistakes, apparent errors in price and missing documents.

1. **Proposal Currencies**

10.1 All prices shall be quoted in (local currency) Ethiopian Birr (ETB).

10.2 UN Women reserves the right to reject any proposals submitted in a currency other than the mandatory currency for the proposal stated above. UN Women may accept proposals submitted in another currency than stated above if the proponent confirms during clarification of proposals, see item (9) above in writing, that it will accept a contract issued in the mandatory proposal currency and that for the purposes of conversion, the official United Nations operational rate of exchange of the day of CFP deadline (as stated in the CFP letter) shall apply.

10.3 Regardless of the currency stated in proposals received, the contract will always be issued, and subsequent payments will be made in the mandatory currency for the proposal (as stated above).

1. **Evaluation of Technical and Financial Proposals**

**11.1 PHASE I – TECHNICAL PROPOSAL** (**70 points**)

Only proponents meeting the mandatory criteria will advance to the technical evaluation in which a maximum possible 70 points may be determined. Technical evaluators who are members of an Evaluation Committee appointed by UN Women will carry out the technical evaluation applying the evaluation criteria and point ratings as listed below. In order to advance beyond Phase I of the detailed evaluation process to Phase II (financial evaluation) a proposal must have achieved a minimum cumulative technical score of 50 points.

**Suggested table for evaluating technical proposal.**

|  |  |  |
| --- | --- | --- |
| **1** | The proposal is compliant with the CFP requirements | **15 points** |
| **2** | The organization’s mandate is relevant to the work to be undertaken in the UN Women Terms of Reference (**component 1)** | **20 points** |
| **3** | The proposal demonstrates a sound understanding of the requirements of the UN Women Terms of Reference and indicates that the organization has the prerequisite capacity to undertake the work successfully (**components 2, 3, 4 and 5)** | **35 points** |
|  | TOTAL | **70 points** |

* 1. **PHASE II - FINANCIAL PROPOSAL** (**30 points**)

Financial proposals will be evaluated (using **component 6**) following completion of the technical evaluation. The proponent with the lowest evaluated cost will be awarded 30 points. Other financial proposals will receive pro-rated points based on the relationship of the proponents’ prices to that of the lowest evaluated cost.

Formula for computing points: Points = (A/B) Financial Points  
  
Example: Proponent A’s price is the lowest at $10.00. Proponent A receives 30 points. Proponent B’s price is $20.00. Proponent B receives ($10.00/$20.00) x 30 points = 15 points.

1. **Preparation of Proposals**
   1. Proponents are expected to examine all terms and instructions included in the CFP documents. Failure to provide all requested information will be at the proponent’s own risk and may result in rejection of the proponent’s proposal.
   2. The proponent’s proposal must be organized to follow the format of this CFP. Each proponent must respond to every stated request or requirement and indicate that the proponent understands and confirms acceptance of UN Women’s stated requirements. The proponent should identify any substantive assumption made in preparing its proposal. The deferral of a response to a question or issue to the contract negotiation stage is not acceptable. Any item not specifically addressed in the proponent’s proposal will be deemed as accepted by the proponent. The terms “proponent” and “contractor” refer to those organizations that submit a proposal pursuant to this CFP.
   3. Where the proponent is presented with a requirement or asked to use a specific approach, the proponent must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Failure to provide an answer to an item will be considered an acceptance of the item. Where a descriptive response is requested, failure to provide one will be viewed as non-responsive.
   4. The terms of reference in this document provides a general overview of the current operation. If the proponent wishes to propose alternatives or equivalents, the proponent must demonstrate that any such proposed change is equivalent or superior to UN Women established requirements. Acceptance of such changes is at the sole discretion of UN Women.
   5. Proposals must offer services for the total requirement, unless otherwise permitted in the CFP document. Proposals offering only part of the services will be rejected unless permitted otherwise in the CFP document.
   6. Proponents may use the services of sub-contractors or sub-partners to partially perform the work except if the proponent is providing grant-making work. The proponent’s Technical Proposal shall indicate clearly if the proponent is intending to use sub-contractors or sub-partners and their names. If it is not possible to include the names of sub-partners and sub-contractors in the proposal, the names must be submitted to UN Women as soon as possible.
   7. The proponent’s proposal shall state the following and include all of the following labelled annexes:

**CFP submission** (on or before proposal due date):

As a minimum, proponents shall complete and return the below listed documents (annexes to this CFP) **as an integral part of their proposal**. Proponents may add additional documentation to their proposals as they deem appropriate.

Failure to complete and return the below listed documents as part of the proposal may result in proposal rejection.

|  |  |
| --- | --- |
| Part of proposal | **Annex B-1** Mandatory Requirements/Pre-Qualification Criteria and Contractual Aspects |
| Part of proposal | **Annex B-2** Template for Proposal Submission |
| Part of proposal | **Annex B-3** Format of Resume for Proposed Personnel |
| Part of proposal | **Annex B-4** Capacity Assessment Minimum Documents |

If after assessing this opportunity you have made the determination not to submit your proposal, we would appreciate it if you could return this form indicating your reasons for non-participation.

1. **Format and Signing of Proposals**
   1. The proposal shall be typed or written in indelible ink and shall be signed by the proponent or a person or persons duly authorized to bind the proponent to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the proposal.
   2. A proposal shall contain no interlineations, erasures, or overwriting except as necessary to correct errors made by the proponent, in which case such corrections shall be initialled by the person or persons signing the proposal.
2. **Award**

14.1 Award will be made to the responsible and responsive proponent with the highest evaluated proposal following negotiation of an acceptable contract. UN Women reserves the right to conduct negotiations with the proponent regarding the contents of their proposal. The award will be in effect only after acceptance by the selected proponent of the terms and conditions of the agreement and the terms of reference. **The agreement will reflect the name of the proponent whose financials were provided in response to this CFP**. Upon execution of agreement UN Women will promptly notify the unsuccessful proponents.

14.2 The selected proponent is expected to commence providing services as of the date and time stipulated in this CFP.

14.3 The award will be for an agreement with an original term of twenty months with the option to renew under the same terms and conditions for an additional period or periods as indicated by UN Women.

**Annex B-2**

**Template for Proposal Submission**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-ESA-ETH-CFP-2024-003**

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| **Mandatory Requirements/Pre-Qualification Criteria** |

Proponents are requested to complete this form (**Annex B-2)** and return it as part of their submission.

| **Proponent’s Eligibility Confirmation and Information** | **Proponent’s Response** |
| --- | --- |
| 1. What year was the organization established? |  |
| 1. In what province/state/country has the organization been established? |  |
| 1. Has the organization ever been adjudged bankrupt, or been liquidated, or been insolvent, or applied for a moratorium or stay on any payment or repayment obligations, or applied to be declared insolvent? (If YES, explain in detail the reasons why, filing date, and current status.) | Yes/No |
| 1. Has the organization ever been terminated for non-performance on a contract? If YES, describe in detail. | Yes/No |
| 1. Has the organization or any of its employees and personnel ever been: 2. suspended or debarred by any government, a UN agency or other international organization. 3. placed on any relevant sanctions list including the - <https://www.un.org/sc/suborg/en/sanctions/un-sc-consolidated-list>, United Nations Global Market Place Vendor ineligibility or any other Donor Sanction List; and/or 4. been the subject of an adverse judgment or award?   If YES, provide details, including date of reinstatement, if applicable.  (If proponent is currently on any relevant sanctions list this should be disclosed in Question 8 of the Mandatory Requirements/Pre-Qualification Criteria above and is grounds for immediate rejection.) | Confirm  Yes/No |
| 1. It is UN Women policy to require that proponents and their sub-contractors and sub-partners observe the highest standard of ethics during the selection and execution of contracts. In this context, any action taken by a proponent, a sub-contractor or a sub-partner to influence the selection process or contract execution for undue advantage is improper. The proponent must confirm that it has reviewed and taken note of UN Women Anti-Fraud Policy (**Annex B-6**). The proponent must also confirm that the proponent and its sub-contractors and sub-partners have not engaged in any conduct contrary to that policy including in competing for this CFP. | Confirm  Yes/No |
| 1. Officials not to benefit: The proponent must confirm that no official of UN Women has received or will be offered any direct or indirect benefit arising from this CFP or any resulting contracts by the proponent or its sub-contractors or its sub-partners. | Confirm  Yes/No |
| 1. The proponent must confirm that the proponent is not engaged in any activity that would put it, if selected for this assignment, in a conflict of interest with UN Women. | Confirm  Yes/No |
| 1. The proponent must confirm that the proponent, its sub-partners or sub-contractors have not been associated, or involved in any way, directly or indirectly, with the preparation of the design, terms of references and/or other documents used as a part of this CFP. | Confirm  Yes/No |
| 1. UN Women policy restricts organizations from participating in a CFP or receiving UN Women contracts if a UN Women personnel or their immediate family are an owner, officer, partner or board member or in which the personnel or their immediate family has a financial interest in the organization. The proponent must confirm that no UN Women personnel or their immediate family are an owner, officer, partner or board member or have a financial interest in either the proponent, or its sub-partners or its sub-contractors. | Confirm  Yes/No |
|  |  |

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| **Component 1: Organizational Background and Capacity to implement activities to achieve planned results** (max 1.5 pages) |

This section should provide an overview (with relevant annexes) that clearly demonstrate that the proponent has the capacity and commitment to implement the proposed activities and produce results successfully. Key elements to be covered in this section include:

1. the nature of the proponent – whether it is a community-based organization, national or sub-national NGO, research or training institution, etc.
2. the overall mission, purpose, and core programmes/services of the organization.
3. the organization’s target population groups (women, indigenous peoples, youth, etc.).
4. the organizational approach (philosophy) - how the organization delivers its projects (e.g., gender-sensitive, rights-based, etc.).
5. the organization’s length of existence and relevant experience.
6. an overview of the organization’s capacity relevant to the proposed engagement with UN Women (e.g., technical, governance and management, and financial and administrative management).
7. details of the following relating to prevention of SEA:
   1. describe what measures are in place to prevent SEA.
   2. describe reporting and monitoring mechanisms and procedures.
   3. describe what capacity exists to investigate SEA allegations.
   4. describe past allegations of SEA, if any, and how they were handled, including the outcome.
   5. describe what SEA training the people (employees or otherwise) who will perform the services have completed; and
   6. describe what reference and background checks have been done for employees and associated personnel.
8. details relating to grant-making work, if applicable:
9. describe the proponent’s institutional capacity to manage grants, including appropriate grant award management, system/framework for undertaking grant proposal evaluation, due diligence and, appropriate governance and risk management (including composition and terms of reference of the independent designated steering committee or grant selection committee).
10. describe relevant history in managing resources through grant awards.
11. describe the proponent’s grant portfolio.
12. describe relevant history in working with small organizations including experience in providing technical assistance.
13. describe the proponent’s programmatic capacity, including monitoring and evaluation capacity; and
14. describe the proponent’s capacity to assess and manage risks.

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| **Component 2: Expected Results and Indicators** (max 1.5 pages) |

This section should articulate the proponent’s understanding of the UN Women Terms of Reference (TOR). It should contain a clear and specific statement of what the proposal will accomplish in relation to the UN Women Terms of Reference. This should include:

1. The **problem statement** or challenges to be addressed given the context described in the UN Women Terms of Reference.
2. The specific **results** expected (e.g., outputs) through engagement of the proponent. The expected results are the measurable changes which will have occurred by the end of the planned intervention. Propose specific and measurable indicators which will form the basis for monitoring and evaluation. These indicators will be refined and will form an important part of the agreement between the proponent and UN Women.

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| **Component 3: Description of the Technical Approach and Activities** (max 2.5 pages) |

This section should describe the technical approach and should be able to show the soundness and adequacy of the proposed approach, what will be done to produce the expected results in terms of activities. There should be a clear and direct linkage between the activities and the results at least at the output level. Specific strategies should also be described to support the achievement of results, such as building partnerships, etc.

Activity descriptions should be as specific as necessary, identifying **what** will be done, **who** will do it, **when** it will be done (beginning, duration, completion), and **where** it will be done. In describing the activities, an indication should be made regarding the organizations and individuals involved in or benefiting from the activity.

This narrative is to be complemented by a tabular presentation that will serve as Implementation Plan, as described in Component 4.

This section should also include the details of all proposed sub-contracting and sub-partnering.

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| **Component 4 : Implementation Plan** (max 1.5 pages) |

This section is presented in tabular form and can be attached as an annex. It should indicate the **sequence of all major activities and timeframe (duration).** Provide as much detail as necessary. The Implementation Plan should show a logical flow of activities. Please include all required milestone reports and monitoring reviews in the Implementation Plan.

**Implementation Plan**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Project No: | | Project Name: | | | | | | | | | | | | |
| Name of proponent organization: | |  | | | | | | | | | | | | |
| Brief description of project | |  | | | | | | | | | | | | |
| Project start and end dates: | |  | | | | | | | | | | | | |
| Brief description of specific results (e.g., outputs) with corresponding indicators, baselines and targets. Repeat for each result. | |  | | | | | | | | | | | | |
| List the activities necessary to produce the results and indicate who is responsible for each activity | | | Duration of Activity in Months (or Quarters) | | | | | | | | | | | |
| Activity | Responsible | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 1.1 |  | |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.2 |  | |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.3 |  | |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.4 |  | |  |  |  |  |  |  |  |  |  |  |  |  |

**Monitoring and Evaluation Plan** (max. 1 page)

This section should contain an explanation of the plan for monitoring and evaluating the activities, both during its implementation (formative) and at completion (summative). Key elements to be included are:

* how the performance of the activities will be tracked in terms of achievement of the steps and milestones set forth in the Implementation Plan.
* how any mid-course correction and adjustment of the design and plans will be facilitated based on feedback received; and
* how the participation of community members in the monitoring and evaluation processes will be achieved.

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| **Component 5: Risks to Successful Implementation** (1 page) |

Identify and list any major risk factors that could result in the activities not producing the expected results. These should include both internal factors (for example, the technology involved fails to work as projected) and external factors (for example, significant currency fluctuations resulting into changes in the economics of the activity, risk of sub-contactors or sub-partners not performing). Describe how such risks are to be mitigated.

In this section also include the key **assumptions** on which the activity plan is based on. In this case, the assumptions are mostly related to external factors (for example, the assumption that the relevant government’s environmental policy will remain stable) which are anticipated in planning the activity, and on which the feasibility of the activities depend.

Please attach a risk register to capture the above risk factors and risk mitigation measures.

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| **Component 6: Results-Based Budget** (max. 1.5 pages) |

The development and management of a realistic budget is an important part of developing and implementing successful activities. Careful attention to issues of financial management and integrity will enhance the effectiveness and impact of activities. The following important principles should be kept in mind in preparing a project budget:

* Include costs which relate to efficiently carrying out the activities and producing the results which are set forth in the proposal. Other associated costs should be funded from other sources.
* The budget should be realistic. Find out what planned activities will cost, and do not assume that they would cost less.
* The budget should include all costs associated with managing and administering the activity or results, particularly the cost of monitoring and evaluation.
* Support Costs mean those indirect costs that are incurred to operate the Partner as a whole or a segment thereof and that cannot be easily connected or traced to implementation of the Work, i.e., operating expenses, overhead costs and general costs connected to the normal functioning of an organization/business, such as cost for support staff, office space and equipment that are not Direct Costs.
* If the partner has a Support Cost Policy that specifies a rate, the partner can include this rate to not exceed a rate of 8% or the rate set forth in the Donor Specific Conditions, if that is lower).
* If the Partner does not have a Support Cost Policy, the partner must provide a break-down of support costs (not exceeding a rate of 8% or the rate set forth in the Donor Specific Conditions, if that is lower).
* The budget line items are general categories intended to assist in thinking through where money will be spent. If a planned expenditure does not appear to fit in any of the standard line-item categories, list the item under other costs, and state what the money is to be used for.
* The figures contained in the budget sheet should agree with those on the proposal header and text.
* Depending on the results to be delivered, following suggestive thresholds could be followed for costs:
* maximum for personnel related costs on a proposal - 20% of programming costs.
* between 3-5% for audits (to be retained by UN Women for Responsible Party audits) (may change as per the annual audit cost).
* 3% for monitoring and evaluation; and
* up to 8% (or as per relevant donor agreement) – support costs including (utilities, rent etc.).

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Result 1 (e.g., Output)** Repeat this table for each result[[4]](#footnote-5). | | | | | |
| **Expenditure Category** | **Year 1 [Local currency]** | **Year 2 (Local currency), If applicable** | **Total [local currency]** | **Total (US$)** | **Percentage Total** |
| 1. Personnel |  |  |  |  |  |
| 2. Equipment/Materials |  |  |  |  |  |
| 3. Training/Seminars/Travel Workshops |  |  |  |  |  |
| 4. Contracts |  |  |  |  |  |
| 5. Other costs [[5]](#footnote-6) |  |  |  |  |  |
| 6. Incidentals |  |  |  |  |  |
| 7. Other support requested |  |  |  |  |  |
| 8. Support costs (not to exceed 8% or the relevant donor percentage) |  |  |  |  |  |
| **Total Cost for Result 1** |  |  |  |  |  |

I, (Name) \_\_\_\_\_\_\_\_\_\_\_ certify that I am (Position) \_\_\_\_\_\_\_\_\_\_\_\_\_\_ of (Name of Organization) \_\_\_\_\_\_\_\_\_\_\_\_\_\_; that by signing this proposal for and on behalf of (Name of Organization) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, I am certifying that all information contained herein is accurate and truthful and that the signing of this proposal is within the scope of my powers.

I, by signing this proposal, commit to be bound by this proposal for carrying out the range of services as specified in the CFP package and respecting the terms and conditions stated in the UN Women template Partner Agreement.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Seal)

(Signature)

(Printed Name and Title)

(Date)

**Annex B-3**

**Format of Resume for Proposed Personnel**

**Call For Proposals**

**Description of Services**

**CFP No UNW-ESA-ETH-CFP-2024-003**

Name of personnel: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Years with CSO: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Nationality: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Education/Qualifications**:

*Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees-professional qualifications obtained.*

**Employment Record/Experience**

*Starting with present position, list in reverse order, every employment held:*

* *For all positions held by personnel member since graduation: List each position and provide dates, names of employing organization, title of position held and location of employment.*
* *For experience in last five years: Detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.*

**References**

*Provide names and addresses for two (2) references.*

**Annex B-4**

**Capacity Assessment Minimum Documents**

**[To be submitted by proponents and assessed by the reviewer]**

**Call For Proposals**

**Description of Services**

**CFP No. UNW-ESA-ETH-CFP-2024-003**

|  |  |
| --- | --- |
| **Document** | **Mandatory / Optional** |
| **Governance, Management and Technical** | |
| Organization’s legal registration documentation | Mandatory |
| Rules of governance of the organization | Mandatory |
| Organigram of the organization | Mandatory |
| List of key management at organization | Mandatory |
| CVs of key personnel of organization who are proposed for the engagement with UN Women | Mandatory |
| Details of organization’s anti-fraud policy framework (which shall be consistent with UN Women’s anti-fraud policy) | Mandatory |
| Details of organization’s PSEA policy framework | Optional |
| Documentation evidencing training offered by organization to its employees and associated personnel on prevention and response to SEA. | Mandatory |
| Organization’s policy and procedure documents in respect to grant-making (if grant-making activities are included in the UN Women Terms of Reference of the CFP) | Mandatory |
| Organization’s policy and procedure for selecting partners (if sub-partner/s are going to be used) | Mandatory |
| **Administration and Finance** | |
| Administrative and financial rules of the organization | Mandatory |
| Details of the organization’s internal control framework | Mandatory |
| Audited statements of the organization during last 3 years | Mandatory |
| List of banks with which organizational bank accounts are held | Mandatory |
| Name of external auditors of organization | Optional |
| **Procurement** | |
| Organization’s procurement policy/manual | Mandatory |
| Templates of the solicitation documents for procurement of goods/services (e.g., request for quotation (FRQ), request for proposal (RFP) etc.) used by organization | Mandatory |
| List of main suppliers/vendors of organization and copies of their contract(s) including evidence of their selection processes | Mandatory |
| **Client Relationship** | |
| List of main clients/donors of organization | Mandatory |
| Two references for organization | Mandatory |
| Past reports to clients/donors of organization for last 3 years | Mandatory |

1. If the proposed budget is beyond the maximum range, the proposal will be rejected. [↑](#footnote-ref-2)
2. In exceptional circumstances, three (3) years of history registration may be accepted and it must be fully justified. [↑](#footnote-ref-3)
3. [Secretary General’s Bulletin, 9 October 2003 on “Special measures for protection from sexual exploitation and sexual abuse](http://www.un.org/Docs/journal/asp/ws.asp?m=ST/SGB/2003/13)” (ST/SGB/2003/13), and United Nations Protocol on Allegations of Sexual Exploitation and Abuse involving Implementing Partners. [↑](#footnote-ref-4)
4. If the budget is for grant-making activities, add a field for grants. For grant-making, (i) only up to 50% of the Partner proposal amount may be used to fund grants, (ii) not more than 25% of the Partner Agreement value can be issued per individual grant. [↑](#footnote-ref-5)
5. “Other costs” refers to any other costs that is not listed in the results-based budget. Please specify what they are in the footnote. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ [↑](#footnote-ref-6)